



## *Turbo Coaching™ Skill Sessions*

*With “Jimmy Z”*

### *The Art and Skill of Communicating With Rapport*

*This session assists you in gaining insight into the conscious and unconscious levels of Rapport present among your colleagues & customers, and really anyone else that you are communicating with. This fun and interactive workshop assists you in developing heightened “Sensory Acuity” (or acute sensory perception) to the level of rapport or lack thereof present around you. The level of rapport you can generate with your internal and external customers is directly related to your ability to produce results! You'll read people better, create more rapport and communicate more effectively with all the different types of communication styles! A great Team builder too!*

#### **Out of this Skill Session You Will Learn:**

- ◆ **How to speak *and* listen using all three components of communication more effectively**, and how they affect your level of rapport and influence.
- ◆ **How your “Physiology” communicates louder than your words**, and how you can use your physiology to create even greater levels of rapport.
- ◆ **How to “Read” people more effectively to create a deep and meaningful rapport**, and recognize the four primary Communication Styles (Visual, Auditory, Kinesthetic and Digital).
- ◆ **Proven techniques to adjust your communication style** so that the customer relates to you better because you are relating to the customer better. We will also discuss Matching and Mirroring Techniques to build unconscious levels of rapport.

*Duration - 90 minutes*

***Call 1-888-462-4769 to Book Jimmy Z For Your Team Today!***