



Presents



CULTIVATING ADVOCATES AND GETTING MORE REFERRALS!

“Skill Drill”™

WITH JIMMY Z!

WHAT IS THE MOST VALUABLE SKILL YOU HAVE AS A SALES PROFESSIONAL??

Without a doubt, it's your ability to consistently generate referrals from any one, any where at any time! Make No Mistake...

It's All About Cultivating Relationships.

Invest some time to drill your skill to constantly create referrals from anyone at anytime, and learn to cultivate advocates that send you referrals for a lifetime!!

Out of this 2-hour “Skill Drill”™ you will learn:

- ◆ What *you* will say to "Bridge" any conversation into a request for referrals.
- ◆ 10 Things *you* will say to help people think of others whom they can refer to you.
- ◆ A highly effective strategy to *get* the appointment once you call!
- ◆ How to nurture and develop Advocates who consistently promote you, and generate an endless stream of referrals!

Invest In Your Ability To Produce!

Book “Jimmy Z” today at
1-888-GO2-GROW
(1-888-462-4769)